



DENNIS ZYLLA

Senior Vice President
 dzylla@northco.com

CAREER SUMMARY

Dennis Zylla, Senior Vice President, specializes in corporate and non-profit consulting, financing and build-to-suit real estate development.

Dennis combines more than 25 years of experience in the real estate industry with extensive knowledge of land use, zoning and public financing. Prior to joining Grubb & Ellis|Northco Real Estate Services, he served as city manager for three Twin Cities suburban communities and served seven years on the Plymouth Planning Commission in Plymouth, MN. He has also worked in project development for Mortenson Development Company and the Conservatory Management Corporation, both of Minneapolis.

EXPERIENCE

- 2004-Present Grubb & Ellis|Northco Real Estate Services, Senior Vice President
- 2001-2003 Northco Real Estate Services, President
- 1995-2000 Northco Real Estate Services, Vice President - Development and Construction Services
- 1991-1995 Northco Real Estate Services, Manager - Project Development
- 1988-1991 Conservatory Management Corporation, Vice President Administration and Development
- 1983-1988 Mortenson Development Company, Manager of Project Development
- 1981-1983 BKBM, Inc., Director of Business Affairs
- 1979-1981 City of New Brighton, City Manager
- 1974-1979 City of Oakdale, City Administrator
- 1967-1974 City of Mounds View, City Administrator

DENNIS ZYLLA (CONTINUED)**EDUCATION**

- Masters of Business Management, University of St. Thomas, St. Paul, MN
- BS Degree – Business, University of Minnesota, Minneapolis, MN

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Broker
- Minnesota Commercial Association of Realtors (MNCAR)
- National Association of Industrial and Office Parks (NAIOP)
- Economic Development Association of Minnesota (EDAM)
- Twin Cities-Metro Certified Development Company

COMMUNITY ACTIVITIES

- 2001-Present Board Member, Northco Real Estate Services
- 2000-2002 Board Member, Wayzata Basketball Association
- 1994-1995 Board Member, Fridley Chamber of Commerce
- 1987-1994 Vice Chairman, Plymouth Planning Commission
- 1998-Present Marriage preparation facilitator

CLIENTS SERVED

- Musictech College
- Twin City Tile and Marble
- Minnesota Police and Peace Officers Association
- Western Bank
- Southdale Medical Center