



WALT VAN HEEST

Principal

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CAREER SUMMARY

Walt Van Heest leads the Investment Services group, directing Grubb & Ellis|Northco Real Estate Services' investment and asset management activities. He is responsible for sourcing new acquisitions, sales, developing investment business plans and implementing asset strategies for Grubb & Ellis|Northco Real Estate Services and its investment partners.

Prior to joining Grubb & Ellis|Northco Real Estate Services Walt was with Cargill Financial Services where his responsibilities included the acquisition, asset management and disposition of commercial properties on a national portfolio. Before moving to Cargill, he directed GE Capital's Chicago asset management office and was responsible for a \$2 billion portfolio of debt and equity investments.

EXPERIENCE

- 2002–Present Grubb & Ellis|Northco Real Estate Services
Principal (2006-present)
Senior Vice President, Investment Services (2002-2006)
- 1997–2002 Cargill Financial Services Corporation, Investment Manager
- 1987–1997 GE Capital, District Manager, Asset Management

EDUCATION

- MBA, Washington University, St. Louis, MO
- B.A., Wheaton College, Wheaton, IL

PROFESSIONAL AFFILIATIONS

- National Association of Industrial and Office Parks (NAIOP)

CLIENTS SERVED

- Citigroup
- General Electric Company
- General Electric Pension Fund
- Investors Real Estate Trust (IRET)