

FRANK A. JERMUSEK

President



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SPECIALIZATION

Brokerage Services

CLIENT RELATIONSHIPS

- General Electric Pension
- Investor's Real Estate Trust (IRET)
- Northco / Navigator Core Real Estate Fund
- Upland Private Equity
- Capital One Finance
- HNI Corporation
- KIPP Academy
- USDA
- Great Lakes Synergy
- Mutual of Omaha
- Tri-State Hospital Supplies
- Comcast Spotlight
- Wells Fargo
- Western Bank
- Presidium Asset Solutions
- Ogletree Deakins Law Firm
- Kensington Bank
- Arthur J. Gallagher
- Northern Pipeline
- O'Reilly Auto
- Sun Life

CAREER SUMMARY

Frank is one of two principals at Grubb & Ellis | Northco Real Estate Services. Frank has served as President and Managing Director of Brokerage Services since acquiring the company in 2006. In this role he is in charge of all company operations including leading a sophisticated team of professionals specializing in brokerage services, investment, management and consulting.

Frank started the first 15 years of his career serving as general manager and controller at Baker Investments which owned parking facilities, office and retail buildings, apartment complexes, timberland, architectural firms, real estate management and development companies, restaurants, retail shops and a newspaper and publishing company.

After leaving Baker Investments Frank joined Leonard, Street and Deinard, a large Minneapolis based law firm. He focused his law practice in the areas of real estate, banking and corporate law. He is still a licensed attorney in the State of Minnesota.

In 2006, Frank acquired the Minneapolis Grubb & Ellis affiliate Northco Real Estate Services. Grubb & Ellis | Northco is a full service commercial real estate firm that has been a leader in the Twin Cities market since 1975.

During his career, Frank has worked on over one thousand real estate and corporate transactions ranging from small local real estate transactions to a \$150 million corporate transaction, all totaling well over \$1 billion in transaction volume.

EXPERIENCE

- 2006 – Present: President, Grubb & Ellis | Northco Real Estate
- 2003 - 2006: Attorney, Leonard Street and Deinard
- 1989-2003: General Manager/Controller, Baker Investments

EDUCATION

- William Mitchell College of Law – Juris Doctor
- University of St. Thomas – Bachelor of Arts – Business
- Minnesota School of Business - Accounting

PROFESSIONAL RECOGNITIONS / AFFILIATIONS

- Licensed Real Estate Broker – MN, WI, SD, ND, IA
- American, Minnesota and Hennepin County Bar Associations
- Volunteer Lawyers Network